



TAKE YOUR PRACTICE TO THE NEXT LEVEL

# Success Stories from PMI Certified Professionals

Today's medical practice demands a strong administrative team, capable of contributing to the financial health of the practice. More and more medical office professionals are taking steps to earn certification as a currency to validate their level of advanced knowledge and stay ahead of the curve.

- Earning your certification demonstrates an ongoing level of commitment to the profession.
- Certified professionals communicate with physicians, third-party payers, patients, and business associates with improved confidence.
- Credentialed coding and billing teams understand current rules and how to apply them, contributing to a higher rate of paid claims.
- Certified professionals help ensure that the practice stays compliant with federal guidelines.



*I have attended PMI programs since the early 80's and continue to attend as many as possible because I always come away with important, helpful information that I can use on a daily basis. Another reason that I have remained a part of PMI is simply because I have always been impressed with the professionalism of PMI. That is just a couple of reasons that I chose to earn all three of the certifications they offer and promote the company as an upstanding organization.*

Marti Geron, CMC, CPC, CMIS, CMOM, CMA, PCS  
UT Southwestern Medical Center at Dallas  
Reimbursement Manager, Department of Pediatrics  
Arlington, TX



*PMI understands today's medical practice and remains dedicated to ensuring all associates supporting our medical providers have the opportunity for continued education. This is evident by the number of smaller markets they bring their courses to, because PMI understands in this day and age our practices have to cover the office. The local classes make it much more realistic in regard to travel time, expense and time out of the office. I support PMI because they support our offices... education is the key to running a practice effectively and PMI provides that.*

Heather Post, CMC, CMOM  
Ark-La-Tex Health Network  
PHO Operations Coordinator, Physician and Provider Relations  
Texarkana, TX



*I owe PMI so much for the knowledge they have given to me over the past 24 years, I have been attending their programs and certification courses since I began working in the medical field. I have found very few organizations that provide the level of education as well as individual assistance that PMI and its instructors offer. In my opinion you can't find any better than PMI.*

Nancy McKinney, CMC, CMIS, CMOM  
Pediatric Acute Care Associates of North Texas, PC  
Office Administrator  
Dallas, TX

9501 Console Drive,  
Suite 100  
San Antonio, Texas  
78229

210-691-8900  
800-259-5562  
Fax 210-691-8972  
[www.pmiMD.com](http://www.pmiMD.com)



PRACTICE  
MANAGEMENT  
INSTITUTE®



## TAKE YOUR PRACTICE TO THE NEXT LEVEL



*I highly recommend PMI's curriculum and credentials to anyone who is just starting out in the medical profession as well as to those who have many years of experience in this field. I found PMI after working as a medical professional for over 20 years. Because of PMI and the curriculum it offers, after 20 years I am able to manage more effectively and my employees have a better understanding of their job and their job duties. I credit PMI for my great management skills, which has enabled our practice to increase our revenue from five figures per month to six figures (plus) every month.*

Marshara Rowan, CMOM  
Associates in Cardiology, Inc.  
Practice Manager  
Cleveland, OH



*My affiliation with PMI has been one that I have been most proud of. PMI programming has been invaluable to the professional success and placement of our students. In my eyes, PMI is the most relevant and well-rounded, full service, credentialing and educational organization in existence today.*

Angie Brown, CMC, CMIS, CMOM, CMA  
Greenville Technical College  
Department Head, Associate Professor  
Greenville, SC



*Showing up for a job is not what it's about. Showing up for a job and being prepared to do the job successfully is! PMI is about the preparation....education for medical professionals who are making a difference in their communities today.*

Toni Emmons, CMC, CPC  
Texas Tech University Health Science Center  
Director, Billing and Compliance  
Amarillo, TX



*I appreciate the fact that PMI has created a medical office support service company that offers everyone an opportunity to interact in multiple educational events. Through this focus and determination PMI has been recognized as SUPERIOR in the national market place. I do not have to worry about wasted staff time, energy or corporate funds when interacting or attending a PMI seminar, conference, or web-cast. The quality of speakers is notable among their peers, wherein lies the true test of the PMI continued corporate success.*

Debbie Fehr, CMC  
Associate Physician Practice Services, LLC  
President  
Glendale, AZ



*I have been certified through Practice Management Institute since 2000. I attend their classes and annual conferences for their national perspective on what is happening in the healthcare industry. I always walk away from their seminars with up-to-date information and helpful advice on resolving the medical practice issues I may be having at the time.*

Janice Nibler, CMC, CMIS, CMOM  
Pacific Family Medical Center, LLC  
Business Manager  
Salem, OR

**Log on to PMI's Web site: [www.pmiMD.com](http://www.pmiMD.com)  
and click on the *Certification* tab to learn more.  
Or call PMI's Professional Services Department at 800-259-5562  
to review these options with a representative.**

