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On the topic:

13 Success Strategies for Today’s Healthcare Leader
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13 SUCCESS STRATEGIES FOR TODAY’S HEALTHCARE PROFESSIONAL

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REMEMBER

YOUR **CAREER** IS LIKELY TO LAST LONGER THAN YOUR **COMPANY**
REMEMBER

**LIFE** SUCCESS COMES BEFORE **BUSINESS** SUCCESS

1st STRATEGY

- **POSITIVE MENTAL ATTITUDE**
  - OPTIMISTIC PEOPLE
    - LIVE IN THE FUTURE
    - SOLUTION ORIENTED
    - SENSE OF HUMOR
  - PESSIMISTIC PEOPLE
    - LIVE IN THE PAST
    - PLACE BLAME – MAKE EXCUSES
2nd STRATEGY

- ALWAYS GO THE EXTRA MILE –
  - THE WORLD IS FILLED WITH MEDIOCRE PEOPLE
  - DEVELOP A SENSE OF URGENCY AND YOUR BEST TEAM MEMBERS WILL FOLLOW YOUR EXAMPLE
- DEMONSTRATE THE BEHAVIOR YOU WANT FROM OTHERS

3rd STRATEGY

- PRACTICE SELF DISCIPLINE
  - EXERCISE REGULARLY
  - EAT & DRINK SENSIBILITY
  - BLOCK YOUR CALENDAR FOR “THINKING TIME”
  - AVOID “MOBILEDIGITUS” DISEASE
4th STRATEGY

GIVE WITHOUT *REMEMBERING*
AND RECEIVE WITHOUT *FORGETTING*

5th STRATEGY

DEVELOPMENT

- **BECOME A CONTINUOUS LEARNER**
  - **REINVEST 3 PERCENT** FOR PERSONAL DEVELOPMENT
    - **READ BOOKS** – 1 HOUR A DAY
    - **LISTEN TO CD’S** IN THE CAR – IPOD
    - **ATTEND COURSES** – SEMINARS

*COMPETENCE LEADS TO CONFIDENCE*
REMEMBER

IF YOU STOP **EATING** YOUR BODY WILL SHRINK. IF YOU STOP **LEARNING** YOUR MIND WILL SHRINK.

6th STRATEGY

- BE A CREATIVE VISIONARY
  - IF YOU THINK **SMALL** YOU’LL GET **SMALL** RESULTS
  - IF YOU THINK **BIG** YOU’LL GET **BIG** RESULTS
7th STRATEGY

**INVOLVE OTHERS**

- NONE OF US IS AS SMART AS ALL OF US

“When you see problems or opportunities, you see them from your perspective. Gather other perspectives and you may truly solve problems and seize opportunities.”

8th STRATEGY

**BECOME A CHANGE AGENT**

- SOME FEEL AWAKENED AND RENEWED BY THE VERY THOUGHT OF CHANGE. OTHERS SAY, “WAKE ME WHEN IT’S OVER

“The pain of change is mainly in the brain”
9th STRATEGY

- BE ACCOUNTABLE FOR YOUR OWN ACTIONS OR LACK OF ACTIONS
  - DON’T PLAY THE BLAME GAME
  - NO MORE EXCUSES
  - TO DO LIST
  - STOP DOING LIST

REMEMBER

“HELP OTHERS TO BECOME SUCCESSFUL AND YOU’LL BECOME SUCCESSFUL”

- - - - Zig Ziglar
10th STRATEGY

- DON’T GO TO BED WITHOUT TEACHING SOMEONE SOMETHING - MENTORING

11th STRATEGY

- PRAISE OR COMPLIMENT A MINIMUM OF 3 PEOPLE PER DAY
  - SINCERE
  - SPECIFIC
  - TIMELY
12th STRATEGY

- Send thank you and thinking of you cards regularly
- Keep a pack on your desk
- Keep a pack in your case

13th STRATEGY

- Do something for someone who has no chance of ever paying you back
- Don’t keep score
- It’s not about who’s turn it is
BONUS STRATEGY

● NEVER ARGUE WITH SOMEONE IF THE ISSUE DOESN’T MAKE A DIFFERENCE
  ● WHO CARES WHO DROPPED THE PAPER ON THE FLOOR **PICK IT UP**
  ● SO **AUNT MILLIE** GOT THE FACTS WRONG

REMEMBER

ONLY YOU CAN DEFINE SUCCESS
  ● DON’T WASTE TIME CHASING **SOMEONE ELSE'S DREAM**
  ● YOU ARE ALWAYS SELF EMPLOYED
RESOURCES

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